



President's Message

As I write my first "President's Message," I'd like to take this opportunity to thank you for the words of encouragement, and congratulations, on being named President of Bonland. I look forward to working with you to continue focusing on our mission "To be the premier airside HVAC contractor recognized by our customers and employees as the leader in the industry." I'm excited about my new role and what we will accomplish together.

As we continue to work toward our goal of zero accidents, I ask each of you to work safely and keep an eye out for your co-workers. We have been off to a rough start the first half of 2018 and have seen a rise in the number of accidents involving apprentices and new employees.

When you see someone working unsafely, please don't assume that they are working this way because they don't care about safety. It is more likely that they don't know that they're putting themselves, or their co-workers, in an unsafe situation. I know that we would all prefer to be the person that stopped others from getting injured rather than the one who thinks back at what we could have done to keep them safe. I've recently seen an increase in the number of safety recognitions and this is an indicator that we have a strong safety culture and just need to make sure that we put safety first every day. Our Safety Chairperson, Chuck Diou, and his Committee, Tony Benanti, Lee Trombly, Scott LaRocca, Rob Hoffmann, Tom McCarthy, and Sue Strauss, welcome your comments and suggestions. It's important that you take an active role with helping the Committee keep you and your team members safe.

In July, I celebrated my 40 year anniversary with Bonland. While 40 years is a major milestone, my advancement from an entry level position to President is of most significance. While I needed to continue my education, develop my skills, gain knowledge of the company and industry, take initiative, be a team player, etc. the opportunities that I was afforded at Bonland were, in my opinion, unique. There are many others on the Bonland Team that share a similar history joining the Company in an entry level role and moving forward in their career. If you aspire to further progress in your career, there will continue to be many opportunities within the company. I encourage you to be an expert in your current position, while learning as much as you can about the position you aspire to reach. This can be done through self-learning, educational opportunities, and on-the-job training.

I'm happy to report that we recently finished a successful year and we've started the new fiscal year in a positive light. While completing a variety of recent projects, we've had the opportunity to accentuate to our customers why they should choose Bonland. From extremely quick schedules, record amounts of ductwork and installations that only a qualified team can complete, we continue to show how we bring value to our customers. This can only be accomplished with a team made up of talented individuals. I'm happy to say that it's a privilege to be part of the Bonland Team and to work with the most talented individuals in the industry.



By: **Linda West**, President



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Welcome to summer 2018!

This has been a busy year for the Bonland Safety Committee. Throughout the year the committee has identified areas for improvement in safety and accident prevention. In response to growing safety concerns, new procedures have been developed and are being implemented this summer:

- A **Pre-Task Plan Procedure (PTP)** for all field projects. This procedure is designed for everyday tasks that can be easily defined and discussed.
- A **Task Specific Safety Analysis (TSSA)** for more complex situations that are not so straight-forward.
- A new **Safety Huddle Stretch (SHS)**. Each day will begin with stretching exercises to warm-up muscles which can help prevent soft-tissue damage. More importantly, the Huddle Stretch promotes team camaraderie and is a daily reminder to put safety first.
- A **Field Hazardous Energy Control Procedure (Lock out-Tag out)**. Training for PM's and field foreman will begin this summer.

These new all-in initiatives are designed to keep everyone safer. There have been a total of 13 accidents in the first 6 months of this year, with time lost at 57 days through the end of June. The number of accidents and close calls that have occurred this year are unacceptable, as even a single accident is one too many.

While these accident numbers point to an increasing trend from last year, and the year before, it's never too late to prevent further mishaps from occurring. Fortunately, none of these injuries were life threatening. Unfortunately, they happened. The only reason these incidents were not more serious was most likely attributable to timing, location or both. Too many times the difference between a close call and a call to the next of kin is measured in the fraction of an inch or second. We need to be more aware of how we are doing our jobs and the conditions in which we perform the tasks at hand during each day.

It is our prime concern that everyone goes home safe at the end of each day. The Safety Committee has invested a considerable amount of effort to help ensure that this is the case for all of us. We all need to make a commitment to working safely, all of the time, to ensure this happens.



Wishing you all a happy, healthy and fun summer.

By: **Tom McCarthy**, PA Field Foreman/Safety Committee Member

UPDATE

Welcome **Rob Hoffmann (PA Project Manager In Training)** and **Scott LaRocca (NNJ Drafting Project Leader)** as the newest additions to our Safety Committee.

We encourage everyone to communicate any safety issues, suggestions & ideas with any Safety Committee Member.

Safety Committee Members:

Chuck Diou – Chairperson

MS

Tony Benanti

NNJ

Scott LaRocca

SNJ

Lee Trombly
Sue Strauss

PA

Robert Hoffmann
Tom McCarthy



Safety Recognitions

NNJ Project Manager, John De-Mio, recognized **Joe Wichart, Joe Sauers, Don LeBlanc, Jim O'Hanlon, Josh Merrill, Chuck Crerand, Len Stasiak, Jason Mitchell and Bunnie McKnight** for Immediate Feedback Safety Awards. While working on the **American Dream - Building "G" Connector Building**, John recognized the crew for consistently being observed utilizing all proper PPE, including fall protection, as well as going above and beyond. The team always puts safety first. All were awarded Bonland T-Shirts for their consistent efforts.

NNJ Maintenance Supervisor, Chris Krumpfer, recognized **NNJ Shop employee, Marty Grifone**, for an Immediate Feedback Safety Award for thinking safely and suggesting we move a heavy piece of steel off of a precarious perch. A die holder was sitting on some short 2x4's atop a rolling table that could have easily been knocked over. Thinking safety, he suggested moving it so it could not topple over.

NNJ Driver, Will Dwyer, was recognized for an Immediate Feedback Safety Award by **NNJ Material Control Supervisor, Keith Greco**. The safety inspector at the **American Dream** saw Willie getting out of his truck wearing his safety vest, hard hat and gloves. She shook his hand and said that he was the first driver she saw actually get out of his truck wearing all the proper gear.





NNJ Field employees, Marty Crerand and James Daniels, were awarded Bonland T-shirts after being recognized by *Turner Construction Superintendent, Michael Debrossy,* for working well with all trades while providing and promoting a top notch safety culture at all times while working on the **PDI – Demolition Project** in Woodcliff Lakes.

SNJ Field Foreman, Daniel Muse, was recognized for an Immediate Feedback Safety Award while working at **Stockton University.** Daniel was observed correcting a co-worker who was standing on the top step of his ladder while working. After Daniel urged the employee to put Safety First, the ladder was used properly and the work was completed safely. Daniel was awarded a Bonland T-shirt for having the courage to correct someone who is observed working in an unsafe manner,

SNJ 4th year apprentice, Angelo Skibola, was recognized for an *Immediate Feedback Safety Award.* Angelo was recognized by **PM, Mike Thomas,** while working on the Fordoz Pharmacy Project. Mike observed, during his jobsite visits, that Angelo consistently displays safe work practices. He is always using the proper PPE and also kept area's clear while overhead cutting was in progress. Angelo was awarded a Bonland T-shirt.

SNJ Shop Foreman, Daniel Muse, recognized **SNJ Shop** employee, **Kevin Scott,** for an Immediate Feedback Safety Award. Kevin noticed that when the “Corner-matic” was removed for service, the hole where the machine was set was open and presented a hazard. Kevin quickly pointed it out and removed the hazard.

SNJ Field Foreman, Mike Andrejco, and his crew of **Eric Purcell, Michael Coleman, Joe Rodaligo, Dan Lewis, Ray Linn, Kevin Potpink, Jeff Watt, Lowell Mount, Wogens Marseille, Donald Englehardt** and **Sam Hendrickson,** were all recognized by **PM, John Wytanis,** for Immediate Feedback Safety awards while working on the **BMS MOD B Renovation Project.** John recognized the crew for displaying safe work practices while rigging and installing large equipment and ductwork.

The crew was awarded Bonland T-shirts in recognition of their safe work practices.



PA Field Foreman, Fred Hess, was recognized by *Torcon's Superintendent,* on the **Virtua Health Project,** for displaying outstanding safety practices. Fred had noticed that another trade was not safely utilizing fall protection and barricading while loading materials onto the floor via forklift. Fred recognized this and immediately educated the other trade on their safe and proper use. *Torcon's* project super and safety specialist happened to witness this, and put a call into the office commending Fred's professionalism towards safety. Fred was awarded a Bonland T-shirt for his efforts.



PA Field Foreman, Russ Williams, recognized **PA Field** employee, **Steve Thomas,** for an Immediate Feedback Safety Award while working on the **Camden City Hall Project.**

“Steve was recognized for being very aware of his surroundings while working and ensuring that he and those around him are safe. While hanging duct, Steve noticed that a brick enclosure around a column was not stable and shifting. The workers were cleared from under this and the GC was notified. They immediately had laborers come over and remove the unstable bricks.”

-Russ Williams

Great job by Steve for displaying the safety culture that Bonland strives to achieve, and thank you to Russ for establishing the safety climate that makes this possible. Excellent Job!!

PA Field employees, Steve Thomas, Joe Phillips, Bob Kirchner, Joe Dolan, Jack Seeley, John Brice, Rob Wade and Nick Cook, were awarded Bonland T-shirts as a result of their Immediate Feedback Safety Recognition at the **Camden City Hall Project.** All were recognized for their safe work practices, and attention to safety, while working in very difficult conditions. All the ductwork had to be installed with stud walls up and through ceiling areas with pipe and conduit already installed. The crew was able to complete the task in a safe and efficient manner, while focusing on safety, and completing the job accident free.



PA Field Foreman, Joe Yerkes, and his crew of **Bill O'Donnell, Tim Clancy and Brian Buchanan** were all recognized by **PM, Matt Mitchell,** for Immediate Feedback Safety Awards while working on the **Lincoln Square Apartments Project.** The crew was recognized for being observed wearing proper PPE and working safely while installing large OA risers in the garage. Every trade was in the building. The spaces were extremely crowded but they made sure the work area was neat and clear of tripping hazards. All were awarded Bonland T-shirts in recognition.



PA Field employees, Ron Romer, Ron Conner, Adam Andress, Kalil Dorn, Dan Vollmer, Drew Zimmerman, Jeff Rastetter, Chris Volpe and Joe Tomeo, were recognized by **Foreman, Mark Koppenhafer,** for **Immediate Feedback Safety Awards** while working on the **3675 Market St. Project.** The crew was recognized for their safe work practices while rigging and installing large ductwork, with each piece weighing 700+lbs. This was a huge penthouse, with very large ductwork, in extremely tight conditions. The crew successfully completed the installation safe and accident free. All were awarded Bonland T-shirts in recognition of their efforts.

PA Field employees, Dave Pusey and Mark Anderson, while working on the **Bryn Mawr Hospital Pavilion Project,** were recognized by *HSC's superintendent* for being safely tied off during a 6th floor crane lift. Dave and Mark were awarded gift cards by HSC and they were also awarded with Bonland T-Shirts.

NEWS

SNJ Branch News



As we all know, the construction industry is cyclical. The work always seems to come in spurts, followed by slow periods, followed by more work. As I write this, we are coming to the end of numerous projects that were all fast paced with strict deadlines. Some of these deadlines were imposed in order to meet the opening date for a new college classroom building or dormitory, or to make the grand opening date of a new casino. Whatever the case, the beginning of summer brought the completion of several projects, and with them came some tough schedules that we always manage to meet. This is due to the dedication, and hard work, of everyone in all of our departments. I am proud to say that whenever we are faced with a difficult project, or a design that is somewhat lackluster, we always find a way to make it work and get it done.

These efforts pay off in the long run, and they don't go unnoticed. We have just been awarded our third consecutive project at the Bristol Myers Squibb Complex in Lawrenceville. Not only is this the third project in just over 18 months, but, it is by far the largest and the most substantial project we have seen in South Jersey in many years. The two new buildings consist of over 150,000 square feet. This will keep us very busy, on this site, for the next 15 months. I have to thank everyone who worked on the last two projects, as this team has been instrumental in allowing us to obtain this additional project. This is proof that through teamwork, hard work, and skilled craftsmanship, the customer takes notice. That is a major reason why we were able to procure the next project, and I thank everyone involved for their dedication and hard work!

As we continue to strive for Zero Accidents, we have passed the mid-year mark with two accidents at the branch. Although this is two more than the goal that we have set for ourselves, it's never too late to strive for, and achieve, zero accidents for the rest of the year.



By: **John Bansley**, SNJ Branch Manager

PA Branch News



The PA Branch is busy in all departments and based on the market forecasts we anticipate staying busy for some time to come. We are seeing a gradual shift away from typical plan and spec projects to a design/assist approach. Our two most recent project awards were the Penn First Podium, which is an IPD (Integrated Project Delivery) and WuXi Aptec which is a design/assist. For the WuXi project, the engineer provides us with air-flow diagrams and the required zoning, Bonland then simultaneously designs and coordinates the ductwork. This approach will save months from the typical design and approval process.

At the 3675 Market Street project, Mark Koppenhafer and crew recently rigged into place three lab exhaust fans and the base plenum. Each fan was over fifteen feet in height and weighed over 3500 pounds. The fans were lifted 15 stories in the middle of center city Philadelphia. Congratulations to Mark and his crew for getting the work done timely and safely.

In the last Bulletin, I mentioned that Bob Crossley and Renee Cahill are now overseeing the production department. It was brought to our attention that Renee is the first woman to be named as a Shop Foreman in Local 19's 130 year history. Renee comes from a family of union sheet metal workers and has worked hard throughout her career to learn and advance in the industry. We wish Renee all the success as she learns and develops in her new position.

The PA branch has had more than our share of accidents this year, and the majority of the accidents involved either people new to the industry or new to Bonland. Please take the time to work with any new hires to insure that they work safely and become part of our safety culture.

By: **John Hoffmann**, PA Branch Manager



(Pictured clockwise from top to bottom: 3675 Market Street Fans in Place, Mark Koppenhafer signaling the crane, landing the second fan)



NNJ Branch News

It has been a busy winter and spring at our branch. The American Dream Mall Project is finally in full gear. It is a complex project with many components, from the existing Retail Center to the Core & Connector Buildings and the Amusement and Water Parks. This is certainly not the average mall project.

I would like to congratulate everyone involved in the installation at "The American Dream," which has surpassed 34,000 hours with zero onsite accidents. This is a very impressive accomplishment. Thank you to everyone who is putting Safety First. There are certainly major hazards around every corner, on this busy site, so please remain alert and keep working safe.

We have also completed Seton Hall and Celgene S-12. Both projects were difficult with compressed schedules. Great work!

Bidding activity has remained strong and we have been awarded several projects. Additionally, there are several substantial projects that the Sales Dept. is currently tracking so we remain optimistic of upcoming work.

By: **Ed Willigan**, NNJ Branch Manager



Celgene S12 Car-T—Roof

American Dream Entertainment Center



Amusement Park



Water Park

After restarting this project last June, following many delays, the project is again in full swing. Currently there are 30 Bonland employees on site between the Existing Retail Center (ERC) project that we are performing for Armistead and the building additions including the Core Building, Connector Building, Amusement Park and Water Park. Joe Wichart is overseeing the entire Project as the General Foreman, with Tyrone Seymore as Foreman on the Amusement Park, Dean Hauser as Foreman on the Water Park, Joe Sauers as Foreman on the Connector Building and Frank Caponetto is overseeing the ERC Project. The ERC Project is roughly 70% complete in the field and the Amusement/Water Park Projects are about 25% complete and moving forward at a rapid pace.

The entire project has provided new challenges on a daily basis for the field, drafting and project management including coordinating the almost daily material and equipment deliveries that are being sent to the site. We need to work closely, as a team, to ensure all of the material gets to where it is going and at the right time. As always, Scott Richardson and Keith Greco have been a great help making sure this happens consistently. At this point, Willie Dwyer could probably make the trip, from Bonland in Wayne to the site, on autopilot.

On Thursday June 21st, Bonland held a Safety Luncheon on site to recognize the field team for working over 34,000 hours without a single incident. Awesome job to all that are currently on site, or have been in the past, to help make this happen. Bill Boniface, Linda West and Ed Willigan were on site to help recognize this achievement. Bill put it best when he said "We want every worker to go home at the end of each day exactly the way they came in that morning." It is our goal, as a team, to finish the entire project without an accident. I believe having the right mentality and keeping an eye out for each other that this is possible and within our control. Keep up the great work and let's make this happen.

By: **Ken Crowley**, NNJ Project Manager

SDS Pictograms



Label the 9 pictograms with the correct hazard associated with each image.

A winner will be chosen at random from all correct submissions. Send your answers to mmorrell@bonlandhvac.com by August 31st.

Winner will receive a \$25 gift card.



The train, pictured left, was built utilizing left over bins from a previous project. This was used on the American Dream project where duct had to be moved a long distance to numerous locations of the site. Thanks to Dean Hauser for the idea and Joe Sauers Jr for his hard work building it.

CAD Symposium Summit

In January, a CAD Symposium Summit was held with all of our Peer Group Members, reviewing Best Practices for Drafting & Fabrication and the future of where the industry is heading. A presentation was given by each company to review their work flow processes, computer systems, software, field installation drawings, manpower issues, pickoff, productivities, CAD Standards, training, databases and the roles & responsibility of Drafting. One of the purposes for our trip was to determine the software for Drafting and Fabrication for the future of Bonland. We are in the process of looking at different software and will have a decision in the near future on what software we'll be using for Drafting, Fabrication and eventually Estimating. The Benefits of the CAD Symposium are the resource knowledge, direct access to AutoDesk, buying power, training, and new technology that is available and what's in store for the future.

By: **Bill Parent**, NNJ Director of Design Services

(Winner of the Winter Newsletter was Gary Cain with the correct answer of 4,100)

Anniversaries



Chris Krumpfer
40 Years
 NNJ Maintenance Supervisor



James O'Hanlon
35 Years
 NNJ Journeyman



Glen Smith
35 Years
 NNJ Maintenance Mechanic



Calvin Brooks
25 Years
 NNJ Field Foreman



Bernie Janas
20 Years
 SNJ Field Foreman




Laurie Hughes
10 Years
 NNJ Administrative Manager



Ezequiel Rivera
5 Years
 PA Journeyman



Rob Hoffmann has been promoted from PA Project Management Assistant to Project Manager In Training.







The Bowling Challenge

On February 15th the North Jersey Office participated in a Bowling tournament. The 40 and under age group (Team Pinkie) challenged the over 40 age group (the Cradle Crushers) to a bowling match. Each team had a captain and a unique name for that team, along with official rules and guidelines. There were a lot of intimidating posters and taunting going on in the office, over who was going to win, prior to the outing. Some unique sayings were presented by both sides and shirts made their debut by the over 40 Group. Prizes were awarded based on the following results:


High Game: Matt McAlarney (Pictured top right) (214)
 Team with the most pins: 1st Place Ebowla
 2nd Place Livin' on a Spare and 3rd Place Splits N Giggles.
 Most gutter balls (3 way tie) John DeMio, Alex Tayahi & Ed Willigan each had 6 gutter balls.
 The Under 40's (Team Pinkie) beat the Over 40's (Team Cradle Crushers) by a total of 1264 pins .
 Fun was had by all and there will be a rematch in the very near future.

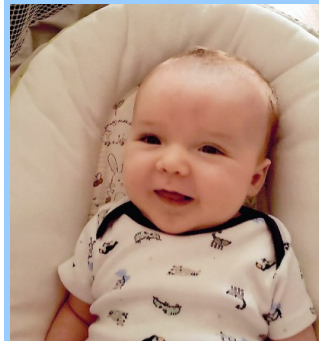



By: **Bill Parent**, NNJ Director of Design Services

Personally Speaking




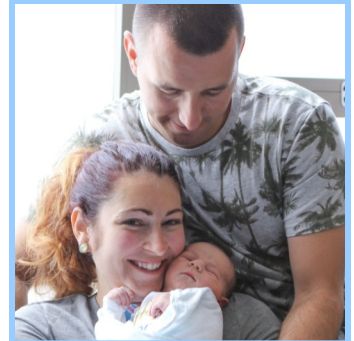
Kate Presley Hecht
 Born: January 10, 2018 
 Weight: 7lbs, 10ozs
 Height: 20 1/4"
 Proud Parents: Rob (NNJ Field) and wife Rachel Hecht.
 Proud Grandparents: Bill (NNJ Project Manager) and wife Cathy Hecht.




Felix Bostelman
 Born: March 25, 2018 
 Weight: 6lbs, 14ozs
 Length: 19 1/2"
 Proud Parents: Dan and Kirsten Bostelman (Sauers)
 Proud Grandparent: Klaus Sauers (NNJ Drafting Project Leader)



Daniela Adele DeMio
 Born: March 31, 2018 
 Weight: 8lbs, 8ozs
 Height: 19, 1/2"
 Proud Parents: John (NNJ Project Manager) and wife Adele DeMio.

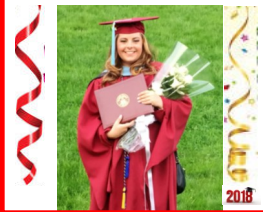


Elliott Joseph Valega
 Born: June 18, 2018 
 Weight: 8lbs, 2oz
 Height: 21"
 Proud Parents: Eric (SNJ Sales Representative) and wife Gina Valega.



On March 23, 2018, **Joseph Merker Jr.**, former Bonland pre apprentice, graduated from the Marine Basic Reconnaissance Course in Camp Pendleton, California, a grueling 12 week course that pushes Marines both physically and mentally. Only 15% of the men who have the grit to try out for the course complete it. He has earned the title of a Reconnaissance Marine and is now attached to the 1st Reconnaissance Battalion in Camp Pendleton, California. He also completed Airborne Jump School and has earned his Jump Wings. His next endeavors will take him to more challenging schools that will hone him into not just the tip, but the sharpest part of the spear.

Congratulations **Rachael Parent**, daughter of Bill Parent (NNJ Director of Design Services) for graduating with her Masters Degree in Special Education from Ramapo College. She is currently a special education teacher in Kinnelon.



Angela Richardson, daughter of Scott Richardson (NNJ Production Supervisor) was awarded a certificate for her artistic contribution to the 2018 Spring Art Exhibit sponsored by the Art Educators of New Jersey & New Jersey Performing Art Center held in NJPAC's Victoria Theatre, Newark, NJ. Great job Angela.



In Memoriam



LAWRENCE (LARRY) BONIFACE

On March 15, 2018, Larry Boniface passed away at the age of 31. The loving son of Bill and Debbie Boniface, devoted brother of Meredith Boniface Kayne and her husband Josh, cherished uncle of Bodhi and Luca Kayne, loved grandson, nephew and cousin to the Boniface and Canovali families and friend to countless people as Larry touched so many lives.

Larry was born and raised in Kinnelon NJ. He went to DelBarton High School in Morristown where he played lacrosse and hockey, was Assistant Captain of the Ice Hockey team, and graduated in 2005. He attended Villanova University and graduated in 2009, earning a Bachelor of Science Degree in Economics. Larry played ice hockey for the Villanova Icecats for four years and was team captain.

Upon graduation, Larry worked at Bonland in NYC in the Project Management Department. He then joined Goldman Sachs and relocated to Salt Lake City, Utah where he also played semi-pro hockey for the Park City Pioneers and enjoyed many hours of snowboarding. After four years, Larry returned to New Jersey and his career with Bonland in Wayne.

Larry will be remembered as a warm, loving person with quick wit, who touched the lives of everyone he met. His smile would simply light up a room. Larry was a true athlete, loved snowboarding and working out, had a passion for the game of hockey, and a deep commitment to his family, friends, teammates, and co-workers.

Our deepest sympathy to Larry's family.



Bonland Industries, Inc.
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Send To:



NEW PROJECTS

BRANCH	PROJECT	LOCATION	CUSTOMER
NORTH	RWJBH WEST ORANGE DC	WEST ORANGE, NJ	WJ POST
NORTH	ST. MICHAEL'S VILLA	ENGLEWOOD CLIFFS, NJ	F&G MECHANICAL
NORTH	PDI DEMOLITION	WOODCLIFF LAKE, NJ	TURNER CONSTRUCTION
NORTH	JPMC NOC IV 4TH FLOOR	JERSEY CITY, NJ	F&G MECHANICAL
SOUTH	VIRTUA VANTAGE	MOORESTOWN, NJ	FALASCA MECHANICAL
SOUTH	HARD ROCK NIGHT CLUB DEMO	ATLANTIC CITY, NJ	AC MECHANICAL
SOUTH	JSUMC MATERNITY	NEPTUNE, NJ	THE BARHAM GROUP
SOUTH	HARD ROCK FOOD COURT	ATLANTIC CITY, NJ	AC MECHANICAL
SOUTH	MAHALA ATCHISON SCHOOL	TINTON FALLS, NJ	DESESA ENGINEERING
SOUTH	IFF CREATIVE CENTER	HOLMDEL, NJ	TORCON, INC.
SOUTH	BMS MODS M & N	LAWRENCEVILLE, NJ	LENDLEASE
PA	3675 FIT OUT BASE	PHILADELPHIA, PA	HERMAN GOLDNER, CO.
PA	3675 FIT OUT RACP	PHILADELPHIA, PA	HERMAN GOLDNER, CO.
PA	FASHION OUTLETS MARKET E. PHILA	PHILADELPHIA, PA	TRACEY MECHANICAL
PA	CAMDEN CITY HALL ALT & RENO	CAMDEN, NJ	FALASCA MECHANICAL
PA	WUXI—NAVY YARD	PHILADELPHIA, PA	U.S. PIPING, INC.
PA	PENN PAVILION SM-2 PODIUM	PHILADELPHIA, PA	SOUTHLAND INDUSTRIES
PA	WUXI LI2	PHILADELPHIA, PA	CRB USA
PA	WUXI APPTCC CC3	PHILADELPHIA, PA	CYMA BUILDERS