



President's Message

I'm happy to report that industry forecasts continue to be positive. While some markets will take time to rebound, forecasts reflect that the healthcare, life science, education, manufacturing, and entertainment markets will experience growth in 2023 and 2024. As our customer needs have changed, to meet the requirements of today's construction market, we remained abreast of the industry changes in order to ensure the long-term success of our company and team and continue to demonstrate to our customers that we are the leader in the industry. While all of our projects are important, I had the opportunity to walk a "clean room" project during and after construction and was very impressed with the work performed. I'd like to recognize Tyrone Seymore, NNJ Field Foremen and his team for completing this work in a safe and professional manner and meeting our customer's requirements on a complex project.

We recognize the importance of communication and utilize the Bonland Newsletter as one method to communicate to our team. We focus on information that we feel is important to share and would be of interest to you. I'd like to take this opportunity to ask you if there are items that you'd like to know more about. Please send an email to HR@Bonlandhvac.com with the subject Newsletter and let us know what you'd like to hear about. We are only doing an effective job of communicating, if we are answering your questions and supplying information that is of interest to you.

We continually focus on advancing our safety program, systems, practices and use of technology. While we are one company with three branches, we recently realized that there is not enough communication between the branches. In an effort to improve in this area, a meeting with all project managers was held in February where everyone had the opportunity to meet each other, discuss common challenges and best practices. A team has also been developed consisting of one person from each Drafting Department to focus on drafting best practices, CAD and Revit to name a few topics. The team consists of Jeff Wells (SNJ), Tim Miller (PA) and Shaun Canary (NNJ) and is led by Matt Mitchell (PA Branch Manager). While logistically, we may not be able to have all foremen at one meeting, we plan to have members of the Foreman's Advisory Committee attend to understand the needs of each branch.

Congratulations to our PA Shop, who has now reached four years accident free. Many will say that accidents happen in construction. However, we feel that with planning, training and the use of proper safety equipment all accidents are avoidable. Thank you to Bob Crossley (PA Production Supervisor), Renee Cahill (PA Shop Foreperson) and the Shop Team for proving that accidents are avoidable.

On the topic of our PA Production Department, after 8 1/2 years with Bonland, Bob Crossley has decided to retire on June 1st. We appreciate Bob's contributions and wish him great health and happiness in retirement. Bob will be turning over the reigns to Renee Cahill, who has been with Bonland for just over 8 years and I'm confident she will be successful in her new position. Replacing Renee as Shop Foreperson is Rob Mawson, who has been on the Bonland team for just over 10 years. While Bob will be missed, we thank him for preparing others to lead the PA Shop into the future.

In closing, I want to thank our team for their efforts and teamwork. We have a strong backlog of work to be performed and there are job opportunities that we're able take advantage of, due to our unwavering confidence in the Bonland Team.

Linda West, President

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New Projects

NNJ Branch News

The North New Jersey branch continues to impress. So many have come together to overcome obstacles keeping Bonland successful. This teamwork is apparent throughout the branch and with other branches as well. It is this sense of teamwork that keeps everyone looking out for one another to overcome problems and perhaps more importantly improving our safety.

First, let's touch on safety. Our shop has been cranking out massive double wall duct sections, some of which weigh nearly 2,000 pounds. These massive pieces are inherently dangerous just by their size alone. The shop has continued to handle these pieces safely and ensure that they have appropriate pick points, enabling the field to handle them safely as well. The field is installing these pieces after lifting them up multiple floors. Again, all of this done safely. Finally, to all of those involved with our Merck projects at Rahway, we have surpassed 100,000 hours onsite without an injury. Very impressive.

We have an optimistic outlook for this summer and fall. In addition to our existing work, there are several great projects that sales and estimating are tracking.

Thank you all for doing your part.

Please continue to work safely and look out for one another.

Ed Willigan, Vice President

SNJ Branch News

As Summer approaches, the South New Jersey Branch is in the thick of things at all of our major projects. Our manpower numbers are at higher levels than they have been at in several years. While the increase in work will bring new additions to our workforce, we must continue to remain diligent in our efforts to work safely. Those that are new to working with Bonland should understand that the company puts safety first regardless of cost or productivity, as there aren't any risks worth taking that could justify an injury of any type.

The geographical territory of Local 27 in South Jersey is vast, as evident by the locations of our projects. In the southern part of the state, the waterpark at Showboat in Atlantic City is winding down, preparing for the Summer grand opening. At the northern end of our territory, the Rutgers Cancer Institute of NJ (RCINJ) is approximately 25% complete of the one million pounds of ductwork that will be installed on this project. Then you have the western part of our territory, which includes the Princeton Graduate Housing Project that is well underway, and the new Princeton Racquetball Center that is just starting as well. This summer will also bring the completion of the new Tsai Athletic Complex at the Lawrenceville School. As all of our backlog projects have started, we continue to pursue new opportunities throughout the territory, even as far to our northwest as Hunterdon County.

Thanks to all that are doing their part to make these projects successful. Your hard work, teamwork and dedication is recognized by all of our customers and is truly appreciated.

John Bansley, SNJ Branch Manager

PA Branch News

The PA Branch has had a very busy winter in both the shop and the field. As we move into the spring, our work volume is becoming more typical in all departments. The good news is that bidding levels are remaining steady. Over the past few months there has been a shift in the type of work that is bidding in the Philly market. Hi-Rise apartments/condos have been abundant over the past few years but we are seeing less of them now. Life science buildings, hospitals and pharmaceutical projects are now the majority of what is being seen on the bid lists. Pricing levels remain aggressive, and equipment lead times are still an issue, for most projects. Extended equipment lead times have caused issues on a number of projects but our project management team, working with our vendors and customers, have been able to handle any issues that arise.

I would like to congratulate Bob Crossley, Renee Cahill and the shop team for working 4 years accident-free. This is a tremendous milestone to reach and it reflects the emphasis that they always put on safety. The shop has been extremely busy over the past few months and the team always made sure to stress to new hires the importance of safety.

At Merck, Joe Yerkes (foreman) is wrapping up a multiple year project at B17 while Mark Koppenhafer (foreman) is in the peak of duct installation and module connections at B63A. This is a key project at Merck that we were brought in early as a design assist team member. At 12th and Sansom, James Dawkins (foreman) and Nick Harris (foreman in training) are installing duct up on the 18th thru 21st levels. Brian Buchanan (foreman) is wrapping up the final work at UPENN Sansom East. These are apartments for UPENN which need to be turned over for the upcoming fall semester. Russ Williams (foreman) is at EEW which is located on the Delaware River completing the Monopile Paint and Blast building. This is the 2nd building onsite that we are working in and our goal is to continue working onsite in the next 4 buildings. Tom McCarthy (foreman) is in the final wrap up of the design assist Discovery B27A project and Fred Hess (foreman) is completing Camden Prep which will be open this fall for students. Greg Ngee (foreman in training) is working at Iovance fitting out the 3rd floor in a building that we initially did the core and shell work at. Finally, Bob McFadden (foreman in training) is at the Union League installing ductwork at the new rooftop restaurant that will have a great view of the city skyline.

Matt Mitchell, PA Branch Manager



Construction Underway At EEW-AOS, Nation's Largest Offshore Wind Manufacturing Facility, In Gloucester County, NJ



The ongoing development boom in the greater Philadelphia region is not limited to new buildings sprouting around the city, nor is it even constrained to the surrounding towns and suburbs within the metropolitan area. In a way, it extends well into the Atlantic Ocean, where massive wind farms are on the drawing boards off the coast of southern New Jersey.

SAFETY CORNER



Mental health is an important part of overall health and well-being. Mental health includes our emotional, psychological, and social well-being. It affects how we think, feel, and act. It also helps determine how we handle stress, relate to others, and make healthy choices. Mental health is important at every stage of life, from childhood and adolescence through adulthood.

Growing mental health concerns exist in the construction industry because it ranks second highest in suicide rates among major industries.

Research shows that up to 90% of people who die by suicide have a mental health condition. Depression is the most common, however other conditions may impact suicide rates including anxiety, trauma and substance abuse disorders — most commonly alcohol misuse.

Multiple factors likely contribute to higher suicide rates and mental health concerns in the construction industry, including the following:

- Toughness and strength are valued, mental health conditions, or seeking help, may be seen as personal weakness
- Stigma and fear of consequences associated with mental health issues and help seeking
- Shame and fear of judgment
- Chronic pain
- Seasonal and cyclical work contributing to family and financial strain
- High stress and deadline driven work
- Limited job control

When it comes to mental health conditions, the best outcomes occur when people seek and connect with care early. Dealing with a mental condition can be an incredibly isolating experience and struggling alone isn't the answer to getting through difficult times. Seeking help ensures that you can build a supportive community that understands what you're going through and can offer helpful and appropriate guidance and advice.

If you or someone you know has a mental illness, is struggling emotionally or with substance abuse, or has concerns about their mental health, there are ways to get help. Use available local, state or local union resources to find help for you, a friend, or a family member.

SAFETY RECOGNITIONS

Matt Yodice, James Jankowski & their crews were recognized and awarded with Safety T-Shirts for working over 10,000 hours accident free on the 80BX & 80R projects on the Merck site. All have shown great Safety Practices and have worn the proper PPE at all times. Keep up the great work . 80BX & 80R crews listed below:

Rob Hecht, Bob Burton, Bennie Cole, Ryan Machuga, Rob Vaccaro, Tom Carter, Jerry Yodice, Bob Jones, Anthony Pagliuco, Wayne Burns, Al Bunch, Anthony Zerillo, Dave Manning, Chris Goodrich, Julian Macaluso, Manny Santos, Isaac Williams, Devon Garcia, Roy Fabian, Anthony Ujhazy & Anthony Scarlata.



SNJ Foreman Mark Martin was recognized and awarded by Structuretone (GC) at the Toms River Ambulatory Care project. Mark was recognized for standing out from other trades with his safety practices, proper use of PPE at all times, as well as cautioning off shaft locations while working on risers. Structuretone would like to thank Mark and the rest of the Bonland team for always keeping safety as our number 1 priority. Job well done!

The crew at TR Ambulatory Care was awarded with Bonland T-shirts.

SAFETY RECOGNITIONS, Cont'd

PA Branch would like to take a moment to recognize our crew working on the Iovance 3rd Floor project in the Philadelphia Navy Yard. Their commitment to safety has been impeccable since the start of the project. They had a challenging crane lift with an early start Monday morning (2/20/23) and everything ran smoothly and safely.

PA Field Foremen Greg Ngee, Russ Williams and Bob McFadden along with Joe Dolan, Maurice James, Brendon Scott, Damien Jones, Rob Jost and Denis Mendoza from Ed-O Insulation were rewarded with coffee and donuts as well as Bonland safety t-shirts.

Below is a copy of an email sent to us from CRB's Senior EHS Manager:

Good morning Larry,

I wanted to reach out and recognize your team at the Iovance project. Russell and Greg have both done a nice job managing the day to day while supporting safe production for the crew. They have all been a pleasure to work with. I also wanted to give some extra recognition to Denis Mendoza, the insulator from Ed O Insulation. He is a consummate pro and we appreciate having him here. Talk soon sir.



Project Management Meeting

On February 15th a project management meeting was held at a centrally located offsite facility. Presentations were given by Chuck Diou on Bonland's Safety Mission, Tony Benanti on material costs and lead times, Lee Trombly and Larry Donoher on change orders and T&M rates, Rob Hoffmann, Tyler Athoe and Mike Thomas on equipment lead times and material price fluctuations, Mike Rowan on JCR's and John Wytanis on 1% leak tests. Open discussions regarding subjects such as Foremen In Training programs and evaluations, identifying future PM's & PM Assistants and technology, tools etc. were deliberated. Additionally, the group was addressed by Branch Managers Matt Mitchell, John Bansley & Ed Willigan as well as President Linda West. All in attendance agreed that this was a highly productive meeting, and future meetings of this type are greatly anticipated.



AWARDS & RECOGNITION



ips

01/05/2023

Matt,

Integrated Project Services and the affiliated management team of the B63A Syringe Filling Facility at Merck, West Point is pleased to inform you that due to the excellent performance of your assigned management team, field supervision, and trades personnel that the crew of Bonland Industries has been selected to be awarded as "Contractor of the Month" for December 2022.

This decision was made collaboratively by the collective IPS construction execution team assigned to the B63A Syringe Filling Facility Project based on the following criteria:

- Quality of Job Safety Analysis (JSA) submissions
- Quality of daily Safe Plan of Action (SPA) meetings
- Quality of weekly toolbox talks
- Engagement in Safety Observation Reporting program
- Engagement in Touch Plan interface for Last Planner scheduling
- Subcontractor & vendor management
- Procedural safety compliance
- Timeliness in response to safety audit corrective actions
- Engagement in the project Contractor Safety Committee

The collective Bonland Industries team contributing to the project will be provided with lunch courtesy of The B63A SFF Project on Tuesday, 10JAN2023. The team will also be awarded with the "Contractor of the Month - Champions Belt" to be held for the duration of the month of January in recognition of their excellence in project performance.

Richard Sanderson
Digitally signed by Richard Sanderson
Date: 2023.01.05 17:31:57 -05'00'

Sincerely,
Richard Sanderson
Regional Operations Director
IPS-Integrated Project Services, LLC

Create Job!



At the request of our Customer, Riggs Distler, Bonland and the other major partners on the Central Utility Plant at Rutgers Cancer Institute of New Jersey project were selected to receive a "New Jersey's Leading Capital Construction Project" award in honor of our work on the project.

The New Jersey Alliance for Action's awards program was created to highlight innovative, pioneering and landmark construction initiatives that greatly impact the state's economy and to honor the businesses and organizations that work together as partners to ensure the project's success. John Bansley (1st on left) and Eric Valega represented Bonland at a ceremony with over 400 attendees from various construction, public works, and political organizations that came out to support the program.

CONGRATULATIONS

BONLAND
Pioneering Yesterday - Revolutionizing Tomorrow

**2022
TURNER
TRADE PARTNER
APPRECIATION AWARD
WINNER**

Turner



NEW JERSEY'S LEADING CAPITAL CONSTRUCTION PROJECTS AWARD

CENTRAL UTILITY PLANT AND MICROGRID FOR THE JACK AND SHERYL MORRIS CANCER CENTER OF RUTGERS CANCER INSTITUTE OF NEW JERSEY AT ROBERT WOOD JOHNSON BARNABAS HOSPITAL PROJECT

In recognition of Bonland Industries, Inc. for its contributions to the Central Utility Plant and Microgrid for the Jack and Sheryl Morris Cancer Center of Rutgers Cancer Institute of New Jersey at Robert Wood Johnson Barnabas Hospital Project.

THE NEW JERSEY ALLIANCE FOR ACTION
PROUDLY SALUTES YOU
February 16, 2023

Jerry Keenan

Jerry Keenan
President

Employee Anniversaries



Ken Crowley
30 Years
NNJ Project Manager



Joe Wichart
30 Years
NNJ Field Foreman



Jeff Wells
25 Years
SNJ Project Leader



Fred Hess
10 Years
PA Field Foreman



Bernie Janas
25 Years
SNJ Field Foreman



Carolyn Coar
15 Years
NNJ Administrative Assistant

5 Year Anniversaries

Matthew Eddy
SNJ Journeyman

Anthony Benanti Jr
MS Estimator

Michael Abatemarco
SNJ Journeyman

Michael Coleman
SNJ Journeyman



Emma Rose Hoffmann
Born: March 3, 2023
Weight: 7lb 11oz

Proud Parents Robert Hoffmann (PA Project Manager) and Diane Hoffmann



holiday toy drive



Thank you to everyone that donated to our Toys For Tots toy drive. We collected 131 toys! Thank you all for your generosity in making Christmas wishes come true!



Send To:

Bonland Industries, Inc.
PO Box 200
Wayne, NJ 07474



Projects

<u>Branch</u>	<u>Project</u>	<u>Location</u>	<u>Customer</u>
NORTH	MERCK 800 TASK 3	RAHWAY, NJ	BINSKY & SNYDER
NORTH	DATABANK	ORANGEBURG, NY	F&G MECHANICAL
NORTH	MERCK 35 & 84 DEMO	RAHWAY, NJ	BINSKY & SNYDER
NORTH	RAMLAND RD	ORANGEBURG, NY	F&G MECHANICAL
NORTH	NBI HOSPITAL	NEWARK, NJ	W.J. POST
NORTH	NYSE HALL 5	MAHWAH, NJ	F&G MECHANICAL
NORTH	MACY'S DRAIN PANS	MOONACHIE, NJ	MACY'S PARADE
NORTH	HAX NEWARK	NEWARK, NJ	ADVANCED MECH.
PA	GRACE PARK ES	SWARTHMORE, PA	DWD MECHANICAL
PA	EEW WELD WIRE STORAGE	PAULSBORO, NJ	FALASCA MECH.
PA	ELLIS PRESERVE MTF	NEWTON SQUARE, PA	FALASCA MECH.
PA	MERCK B63A KEYPLANTS	WEST POINT, PA	IPS INTEGRATED PROJ.
PA	DISCOVERY LABS B26	KING OF PRUSSIA, PA	CBRE PROP. MGMT.
SOUTH	RENAISSANCE B1215	LAKWOOD, NJ	CYMA BUILDERS
SOUTH	OCEAN RESORT E SUITES	ATLANTIC CITY, NJ	AC MECHANICAL
SOUTH	SHOWBOAT ARCADE	ATLANTIC CITY, NJ	AC MECHANICAL
SOUTH	SPIEGELWORLD THEATER	ATLANTIC CITY, NJ	AC MECHANICAL
SOUTH	PRINCETON FRIEND CENTER	PRINCETON, NJ	ALL TRADES DISTR.
SOUTH	PLUM 11 CORE & SHELL	NEW BRUNSWICK, NJ	F&G MECHANICAL